

Steven Goodkind, P.E.
Director of Public Works

Patrick Buteau
*Assistant Director
Parking & Fleet Services*



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MEMORANDUM

To: Finance Board and City Council

From: Patrick Buteau, Asst. Director

A handwritten signature in black ink, appearing to be "PB", is written over the "From:" line.

Date: November 03, 2012

Subj: Capital Equipment Purchases.

Quotes were solicited for the purchase of a new aerial bucket truck for the Traffic Signal system replacing a 1989 Teco aerial lift mounted on a 1996 cab and chassis. Funding for the new bucket truck will be through the City's master lease program and annual payments carried in the Traffic Signal budget.

Request Finance Board approval to award purchased of Cab and Chassis to RR Charlebois for the Freightliner at a price of \$66,031 less trade credit of \$6,132 for a net purchase of \$59,899. Also request Finance Board approval to purchase the Altec aerial lift to be mounted on above Cab and Chassis for the price of \$57,712. Both are low bids meeting specs.

Quotes were solicited for the replacement of the 1996 Ford service truck for the fleet services mechanic shop. The existing service body will be remounted on the new cab and chassis however a new crane also needed to be purchased. Funding for this equipment will be through the City's Master lease program and annual payments are carried in the Equipment Maintenance lease line item.

Request Finance Board approval to award purchase of Cab and Chassis to Gateway Motors for the price of \$24,421 and the crane to Viking Cives in the amount of \$6,889.

Fy2012 Capital Equipment Purchases

Traffic Signal Bucket Truck

	Make	Model	Price	Trade	Net	Meets Specs	Delivery in Days
Cab and Chassis							
RR Charlebois	Freightliner	M2-106	\$66,031	\$6,132	\$59,899	Yes	120
J&B International	International	4300M7	\$67,543	\$6,000	\$61,543	Yes	60
Clarks Truck Center	International	4300M7	\$66,325	\$3,800	\$62,525	Yes	60
Green Mtn Kenworth	Kenworth	T370	\$67,916	\$5,000	\$62,916	NO	60
Green Mtn Kenworth	Kenworth	T440	\$82,147	\$5,000	\$77,147	Yes	120
Green Mtn Kenworth	Hino	Hino338	\$63,971	\$5,000	\$58,971	NO	120
Altec	International	4300M7	\$67,531		\$67,531	Yes	150
Aerial Bucket							
Kiley	Terex Brand	FX LT-38P	\$62,168	\$0	\$62,168		120
Altec	Altec Brand	FX AT37G	\$57,712	\$2,000	\$55,712		150
NA Upfitters	Versalift	FX VST40	\$70,890	\$3,500	\$67,390		120

Summary	Cab and Chassis	Freightliner Net	\$59,899
	Aerial Bucket	Altec	\$57,712
		Equipment Package Total.....	\$117,611
Budgeted Cost FY2012 for Lease Purchase			\$120,000

Fleet Service Truck Cab & Chassis, New Crane. Existing Service body will be reused.

	Make	Model	Price	Crane	Net
Cab & Chassis					
Gateway Motors	Ford	F350	\$24,421		\$24,421
Heritage Ford	Ford	F350	\$24,437		
EJ Barett Ford	Ford	F350	\$25,788		
New Crane Hoist					
Viking Cives	Deweez/Worksaver		\$6,889		\$6,889
Lucky Trailer Sales	Deweez/Liftmore		\$7,188		

Total price.....	\$31,310
Budget cost fy2012	\$30,000



Aerial Lift Traffic Signal Truck



Fleet Service Truck